17 April 2018

Dear Shareholder,

Letter to Existing Registered Shareholders

- 2017 Annual Report, AGM Circular and Proxy Form (the "Current Corporate Communication")

The Current Corporate Communication of the Company has been published in English and Chinese languages. If you wish to receive the Current Corporate Communication in another language, we will upon your notice send the Current Corporate Communication of your choice of language in printed form to you free of charge as soon as possible. The Current Corporate Communication is also available (in English and Chinese) on the homepage of the Company's website at www.uni-president.com.cn by clicking "Annual Report" and the website of The Stock Exchange of Hong Kong Limited at www.hkexnews.hk.

Please note that you are entitled at any time to change your choice of language and means of receipt of all future Corporate Communications^(Note) by giving a reasonable notice in writing or simply completing the Change Request Form on the reverse side and send it to the Company's branch share registrar and transfer office in Hong Kong (the "Hong Kong Share Registrar"), Computershare Hong Kong Investor Services Limited, using the mailing label at the bottom of the Change Request Form (a stamp is not needed if posted in Hong Kong). The address of Computershare Hong Kong Investor Services Limited is 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong. You may also send an email with a scanned copy of the Change Request Form to uni-president@computershare.com.hk. The Change Request Form may also be downloaded from the Company's website at www.uni-president.com.cn or the website of The Stock Exchange of Hong Kong Limited at www.hkexnews.hk.

Should you have any query relating to any of the above matters, please contact the hotline of the Company's Hong Kong Share Registrar at (852) 2862 8688 during business hours from 9:00 a.m. to 6:00 p.m., Monday to Friday, excluding public holidays.

Yours faithfully, For and on behalf of Uni-President China Holdings Ltd. LO Chih-Hsien Chairman

Note: Corporate Communications include but are not limited to (a) the directors' report, its annual accounts together with a copy of the auditors' report and, where applicable, its summary financial report; (b) the interim report and, where applicable, summary interim report; (c) a notice of meeting; (d) a listing document; (e) a circular; and (f) a proxy form.

各位股東:

致現有登記股東之函件

<u>- 2017 年年度報告 - 週年股東大會通函及委任代表表格(「本次公司通訊文件」)</u>

本公司本次公司通訊文件備有中、英文版本。如 閣下欲收取另一語言版本的本次公司通訊文件,我們會在收到 閣下的要求後,儘快向 閣下提供所要求的本次公司通訊文件的印刷版本,費用全免。 閣下亦可在本公司網站首頁(www.uni-president.com.cn)按「年度報告」或香港聯合交易所有限公司披露易網站(www.hkexnews.hk)閱覽本次公司通訊文件(英文及中文版本)。

敬請注意: 閣下如欲更改日後所有公司通訊文件^(Mt)之語言版本及收取方式, 閣下有權在任何時間發出合理書面通知或簡單透過填寫背面的變更申請表,並使用變更申請表下方的郵寄標籤(如在香港投寄則無須貼上郵票),寄回本公司香港股份過戶登記分處(「**香港證券登記處**」),香港中央證券登記有限公司,地址爲香港灣仔皇后大道東 183 號合和中心 17M 樓。 閣下亦可把已填妥之變更申請表的掃描副本電郵到 <u>uni-president@computershare.com.hk</u>。變更申請表亦可於本公司網站(<u>www.uni-president.com.cn</u>)或香港聯合交易所有限公司披露易網站(<u>www.hkexnews.hk</u>)下載。

如對本函內容有任何疑問,請致電本公司香港證券登記處電話熱綫(852) 2862 8688,辦公時間為星期一至五(公眾假期除外)上午9時正至下午6時正。

代表

統一企業中國控股有限公司

羅智先

主席

謹啟

二零一八年四月十七日

附註:公司通訊文件包括但不限於:(a)董事會報告、年度財務報表連同核數師報告及如適用,財務摘要報告;(b)中期報告及如適用,中期摘要報告;(c) 會議通告;(d)上市文件;(e)通函;及(f)委任代表表格。

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Change Request Form	變更申請表
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Uni-President China Holdings Ltd. (the "Company") (Stock Code: 220)

c/o Computershare Hong Kong Investor Services Limited 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong

統一企業中國控股有限公司(「本公司」) (股份代號:220)

> 經香港中央證券登記有限公司 香港灣仔皇后大道東 183 號 合和中心 17M 樓

I/We would like to change the choice of language and means of receipt of future Corporate Communications* of the Company as indicated below: 本人/我們現在希望更改以下列方式收取 貴公司日後公司通訊文件*之語言版本及收取途徑: (Please mark ONLY ONE (X) of the following boxes 請從下列選擇中,僅在其中一個空格內劃上「X」號)

	nct telephone number 電話號碼	
Signatu 簽名	ital v	Date 日期
	to receive both printed English and Chinese versions of all future Corporate Commun 同時收取日後公司通訊文件之 英文及中文印刷本 。	ications.
	to receive the printed Chinese version of all future Corporate Communications ONLY; 僅收取日後公司通訊文件之 中文印刷本;或	OR
	to receive the printed English version of all future Corporate Communications ONLY; C 僅收取日後公司通訊文件之 英文印刷本;或	
	to read the Website Version of all future Corporate Communications published on the Corporate a printed notification letter of the publication of Corporate Communication on w瀏覽在本公司網站刊載日後由本公司向股東發出之公司通訊文件 網上版本 刊發之 通知信函印刷本;或	website; OR

Notes 附註:

- Please complete all your details clearly.
 - 請閣下清楚填妥所有資料。
- Any form with more than one box marked (X), with no box marked (X), with no signature or otherwise incorrectly completed will be void. 如在本表格作出超過一項選擇、或未有作出選擇、或未有簽署、或在其他方面填寫不正確,則本表格將會作廢。
- For the avoidance of doubt, we do not accept any special instructions written on this Request Form. 爲免存疑,任何在本申請表格上的額外手寫指示,本公司將不予處理。
- You will receive the Corporate Communications in both English and Chinese language if both languages are printed in a same set of Corporate Communications. 倘公司通訊文件之英文及中文版本同冊列印,則閣下將同時收取兩個版本。

*Corporate Communications include but are not limited to (a) the directors' report, its annual accounts together with a copy of the auditors' report and, where applicable, its summary financial report; (b) the interim report and, where applicable, summary interim report; (c) a notice of meeting; (d) a listing document; (e) a circular; and (f) a proxy form. 公司通訊文件包括但不限於:(a)董事會報告、年度財務報表連同核數師報告及如適用,財務摘要報告:(b) 中期報告及如適用,中期摘要報告;(c) 會議通 告;(d)上市文件;(e)通函;及(f)委任代表表格。

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郵寄標籤 MAILING LABEL

香港中央證券登記有限公司 Computershare Hong Kong Investor Services Limited 簡便回郵號碼 Freepost No. 37 香港 Hong Kong