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## ELECTION OF LANGUAGE AND MEANS OF RECEIPT OF CORPORATE COMMUNICATION

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UNI-PRESIDENT CHINA HOLDINGS LTD.

統一企業中國控股有限公司

(a company incorporated in the Cayman Islands with limited liability)

(Stock code : 220)

14 August 2013

Dear Shareholder(s),

### Election of Language and Means of Receipt of Corporate Communication

Pursuant to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited and/or the articles of association of Uni-President China Holdings Ltd. (the “**Company**”), the Company will make available the following options for you to elect for receipt of future corporate communication (the “**Corporate Communication**”) of the Company, which means any document(s) issued or to be issued by the Company for the information or action of any holders of its securities, including but not limited to (a) the directors’ report, its annual accounts together with a copy of the auditors’ report and, where applicable, its summary financial report; (b) the interim report and, where applicable, summary interim report; (c) a notice of meeting; (d) a listing document; (e) a circular; and (f) a proxy form, in the following manners:

- (1) to read future Corporate Communication published on the Company’s website at [www.upch.com.cn](http://www.upch.com.cn) (the “**Website Version**”) in place of receiving printed copies, and receive a printed notification letter of the publication of the Corporate Communication on the Company’s website; or
- (2) to receive the printed English version of all future Corporate Communication only; or
- (3) to receive the printed Chinese version of all future Corporate Communication only; or
- (4) to receive both the printed English and Chinese versions of all future Corporate Communication.

In support of environmental protection and for the purpose of saving printing and mailing costs, the Company recommends you to select the Website Version. To make your election, please mark (X) in the appropriate box on the enclosed Reply Form and sign and return it to the Company’s branch share registrar and transfer office in Hong Kong (the “**Hong Kong Share Registrar**”), Computershare Hong Kong Investor Services Limited, using the mailing label at the bottom of the Reply Form (a stamp is not needed if posted in Hong Kong). The address of Computershare Hong Kong Investor Services Limited is 17M Floor, Hopewell Centre, 183 Queen’s Road East, Wanchai, Hong Kong.

**If the Company does not receive the enclosed Reply Form or a response indicating an objection from you by 10 September 2013 and until you inform the Company c/o the Hong Kong Share Registrar by reasonable notice in writing according to the relevant laws and regulations, you will be deemed to have consented to receiving Website Version and only a printed notification of the publication of the Corporate Communication on the Company’s website will be sent to you in the future.**

You have the right at any time by reasonable notice in writing to the Company c/o the Hong Kong Share Registrar to change the choice of language and means of receipt of the Corporate Communication. You may also send such a notice by email to [uni-president@computershare.com.hk](mailto:uni-president@computershare.com.hk). Even if you have chosen (or are deemed to have consented) to receive the Website Version but for any reason have difficulty in receiving or gaining access to the Corporate Communication, the Company’s Hong Kong Share Registrar will upon your request send the Corporate Communication to you in printed form free of charge as soon as possible.

Please note that (a) printed copies of the English and Chinese versions of all future Corporate Communication will be available from the Company on request; and (b) the same will also be available on the Company’s website at [www.upch.com.cn](http://www.upch.com.cn) and the website of The Stock Exchange of Hong Kong Limited at [www.hkexnews.hk](http://www.hkexnews.hk).

Should you have any query in relation to this letter, please contact the Company’s Hong Kong Share Registrar at (852)2862 8688 during business hours from 9:00 a.m. to 6:00 p.m., Monday to Friday, excluding public holidays.

Yours faithfully,  
For and on behalf of  
**Uni-President China Holdings Ltd.**  
LO Chih-Hsien  
Chairman

## Reply Form 回條

To: **Uni-President China Holdings Ltd. (the "Company")**  
(Stock Code: 220)  
c/o Computershare Hong Kong Investor Services Limited  
17M Floor, Hopewell Centre,  
183 Queen's Road East,  
Wanchai, Hong Kong

致： **統一企業中國控股有限公司**（「本公司」）  
(股份代號：220)  
經香港中央證券登記有限公司  
香港灣仔皇后大道東 183 號  
合和中心 17M 樓

I/We would like to receive the Corporate Communications\* of the Company in the manner as indicated below:

本人/我們希望以下列方式收取 貴公司之公司通訊文件\*：

(Please mark **ONLY ONE (X)** of the following boxes) (請從下列選擇中，僅在其中一個空格內劃上「X」號)

- read the **Website Version** of all future Corporate Communications published on the Company's website in place of receiving printed copies; and receive a printed notification letter of the publication of Corporate Communication on website; **OR**  
瀏覽在本公司網站刊載日後由本公司向股東發出之公司通訊文件**網上版本**，以代替印刷本，並收取公司通訊文件已在網上刊發之通知信函印刷本；**或**
- to receive the **printed English version** of all future Corporate Communications **ONLY**; **OR**  
僅收取日後公司通訊文件之**英文印刷本**；**或**
- to receive the **printed Chinese version** of all future Corporate Communications **ONLY**; **OR**  
僅收取日後公司通訊文件之**中文印刷本**；**或**
- to receive both **printed English and Chinese versions** of all future Corporate Communications.  
同時收取日後公司通訊文件之**英文及中文印刷本**。

Contact telephone number  
聯絡電話號碼

Signature  
簽名

Date  
日期

### Notes 附註：

- If the Company does not receive this Reply Form or a response indicating an objection from you by 10 September 2013, you will be deemed to have consented to receiving Website Version only, all future Corporate Communications will be sent out in the manner specified in the Company's letter dated 14 August 2013 and we will send you a notification letter of the publication of the Corporate Communication on website.  
倘若本公司於二零一三年九月十日仍未收到閣下的回條或表示反對的回覆，閣下將被視為已同意收取網上版本，而本公司將按二零一三年八月十四日之本公司函件內所述之方式向閣下寄發有關公司通訊文件已在網上刊發的通知信函。
- Shareholders are entitled to change the choice of language and means of receipt of the Corporate Communication at any time by reasonable notice in writing or by email at [uni-president@computershare.com.hk](mailto:uni-president@computershare.com.hk) to the Company c/o the Hong Kong Share Registrar.  
股東有權隨時發出合理時間的書面通知或以電郵方式到 [uni-president@computershare.com.hk](mailto:uni-president@computershare.com.hk) 本公司之香港證券登記處，要求更改收取公司通訊文件之語言版本及收取方式。
- For the avoidance of doubt, the Company does not accept any special instructions written on this Reply Form.  
為免存疑，任何在本回條上的額外手寫指示，本公司將不予處理。
- You will receive the Corporate Communications in both English and Chinese language if both languages are printed in a same set of Corporate Communications.  
倘公司通訊之英文及中文版本同冊列印，則閣下將同時收取兩個版本。

\*Corporate Communications include but are not limited to (a) the directors' report, its annual accounts together with a copy of the auditors' report and, where applicable, its summary financial report; (b) the interim report and, where applicable, summary interim report; (c) a notice of meeting; (d) a listing document; (e) a circular; and (f) a proxy form.  
公司通訊文件包括但不限於：(a)董事會報告、年度財務報表連同核數師報告及如適用，財務摘要報告；(b)中期報告及如適用，中期摘要報告；(c)會議通告；(d)上市文件；(e)通函；及(f)委任代表表格。

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### 郵寄標籤 MAILING LABEL

閣下寄回此回條時，請將郵寄標籤剪貼於信封上。  
**如在本港投寄毋須貼上郵票。**  
Please cut the mailing label and stick this on the envelope  
to return this Reply Form to us.  
**No postage stamp necessary if posted in Hong Kong.**

香港中央證券登記有限公司  
Computershare Hong Kong Investor Services Limited  
簡便回郵號碼 Freepost No. 37  
香港 Hong Kong